

Working as an Economist at CEPA



We make a real difference and challenge both our clients and ourselves to make considered and ethical decisions, based on sound economic evidence.



Who we are

CEPA advises on issues where economics, finance and public policy overlap.

We have around 50 members of our team working from our London and Sydney bases whose mission is *“to impartially apply sound economic concepts, with judgement and skill, for the benefit of our clients and society as a whole.”*

Since our foundation in 2001, we have been a leading advisor to governments, regulators, international agencies and private sector organisations worldwide. To date we have worked on around 1,000 projects in more than 50 countries.

What we do

Our work covers both developed and emerging markets. Frequently CEPA is engaged by high-profile clients in regulated sectors such as:

- **Energy**
- **Water**
- **Transport**
- **Communications, media & payment systems**

Our emerging markets work covers sectors such as:

- **Global health**
- **Infrastructure**
- **Agriculture**

Our vision is *“to continue to make a real difference and challenge both our clients and ourselves to make considered and ethical decisions, based on sound economic evidence.”*

We do this by providing top quality expertise in:

- **Regulation & competition**
- **Modelling**
- **Strategy**
- **Public policy**
- **Consumer value**
- **Cost benefit analysis & impact assessment**
- **Finance**
- **Health economics & evaluation**
- **Due diligence**

What we offer

CEPA is a friendly and fast-growing firm. Our boutique, high-achieving culture provides the rare opportunity to:

- **Contribute to projects of public interest**
- **Work on interesting real-world economic questions**
- **Gain invaluable cross-sector experience**
- **Be part of close-knit, small teams, working directly with recognised experts**
- **Enjoy competitive remuneration**

Economists make a major contribution to the success of our projects. Work at CEPA involves lots of interaction with senior members of our team and direct contact with clients, often from day one. Economists will typically work on multiple projects at any one point in time, across the range of practice areas we cover. Economists may work on c.15 projects over the course of a year.

What we look for

Economists will need to use analytical skills and critical thought to deliver solutions to complex challenges. Projects often require us to brainstorm ways in which to apply economic frameworks and theories in novel ways. Analysis typically includes:

- **Economic & financial modelling**
- **Economic assessment**
- **Literature reviews and stakeholder interviews**

Other responsibilities of CEPA Economists include: supporting the delivery of reports, presentations and other client deliverables; helping with business development (e.g. contributing to bidding for projects and exploring new areas of work); and supporting the day-to-day running and development of the firm and team.

CEPA's values, which we look for candidates to demonstrate, include being:

Collaborative - we want to work with the best and be the best to work with.

Challenging - both of your own and your client's expectations.

Caring - what we do should have a positive impact in the world.

Credible - trust, loyalty and respect is hard earned. Reputations matter.

Clear - data is just numbers until interpreted with judgement and skill.

We are **independent, insightful** and **ethical**.

In addition, Economists are likely to have:

- Degree(s) in economics or related subjects - post-graduate applications are preferred, but undergraduates will be considered.
- Strong quantitative, qualitative and communication skills.
- Experience of using Microsoft Office (Word and Excel) is essential.
- Relevant work experience from either the public sector (e.g. government ministry, industry regulator, international finance institution) or private sector (e.g. economic consultancy, management consultancy, banking) will be considered an advantage, but is not required.

"You'll love the fact that you get to learn so much every single day and work in a friendly and collaborative environment where new ideas are welcomed."

CEPA economist

The work we deliver

We work on a range of interesting policy challenges in different contexts across the world. The types of projects on which economists might work include:

- Reviewing policy and technical challenges in helping shift to low-emission and electric vehicles in an emerging country, including designing a pilot project.
- Developing a statistical model to better understand water poverty in the UK.
- Analysing the impact of making patents for essential medicines available at reduced cost to low and middle income countries.
- Overseeing the tender process associated with capacity payments to generators in energy.
- Modelling the efficiency of expenditure in the water sector.



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