

**Title:** Support to PIDG on implementation of InfraCo

**Date:** 2004 – 2005

**Client:** Private Infrastructure Development Group (PIDG)

**Country / Region:** UK / Global

CEPA It is well documented that one of the major constraints to private sector investment in developing countries is the lack of suitable investment opportunities. In response to this the Private Infrastructure Development Group of donors (The Netherlands, Sweden, Switzerland, the UK and the World Bank) proposed to establish a business service company to develop and market investment opportunities to private sector investors interested in infrastructure sectors within developing country markets.

CEPA initially provided support to the donors during the feasibility study for this initiative. Following the decision to go ahead with the initiative, CEPA advised on the design of the entity and the structure of the procurement process for a management team to manage InfraCo, including the remuneration structure and milestone settings. Once bids were received, CEPA acted as the financial advisor during the selection process.

**Link:**

- Private Infrastructure Development Group (PIDG)
- InfraCo