

Title: Establishment of the InfraCo Asia financing facility

Date: 2005 – 2009

Client: Private Infrastructure Development Group (PIDG)

Country / Region: South and South East Asia

CEPA assisted the Private Infrastructure Development Group (PIDG) to establish InfraCo Asia, a donor-sponsored developer/investor which aims at promoting infrastructure projects in South Asia and South East Asia.

In the first stage of the project, CEPA carried out due diligence on the market need, market dimension, sponsor characteristics, extent of the financing gap in pro-poor infrastructure projects in Asia, and the most appropriate financing concept.

In the second stage, CEPA worked on the definition of the facility itself, including its size, likely funding sources, lending criteria, credit and risk assessment, portfolio classification and management, disclosure rules, governance, administrative and control aspects, location and management.

In the third stage, CEPA assisted the client in:

- Conducting due diligence trips to South East Asia and South Asia aimed at re-assessing the market need and opportunities for Infraco in the region; and
- Drafting a business plan for Infraco Asia that was approved by shareholders in early 2008.

Once InfraCo Asia was established, CEPA provided advisory services to: (i) identify pipeline projects to start its development activities and (ii) conduct interviews to engage a qualified management company to run the facility which was appointed in 2009.

Links:

- Private Infrastructure Development Group (PIDG)